



NEWSLETTER

2017



**THE
BETTER
JETTER**

26 YEARS OF JETTING EXCELLENCE

ENGINEERING | INNOVATION | QUALITY | PERFORMANCE
RELIABILITY | DURABILITY | SIMPLICITY

TRUE PLUMBERS: Reliable Company - Reliable Equipment #True

True Plumbers is a trusted and reputable plumbing company with offices in Lakeland and Plant City, FL. They are proud to provide home and business owners with professional and reliable plumbing services 24 hours a day. Their plumbers are experts in all areas of plumbing. Some of the most common services they provide include clogged drain clearing, leak detection, toilet repairs and sewer backups.

“US Jetting is truly a company that cares about the people that buy their products. They have a highly knowledgeable staff that performs routine checks on the equipment, and they keep you informed with updates to their product line. When you buy from US Jetting you become part of the family. True Plumbers definitely recommends US Jetting for all your jetting needs.” -True Plumber Owner, Mark Lever



JETVAC: The Best of Both Worlds

US Jetting has successfully launched a new product in 2016. The JETVAC has a Robuschi Blower (RB-DV 65) pulling 850 CFM and 25" HG with an extremely efficient cyclone system and silencers and filters that are easy to maintain.

The unit has a USJ Pump with 3-4,000 PSI and 10-18 GPM options available for jetting capabilities. Options for different vacuum hoses, jetting nozzles, high pressure hoses, guns for surface cleaning and wash down also are available.





A 550 gallon debris tank and a 200 gallon water tank help keep the size and weight down so a CDL license is not required to drive the unit. The JETVAC is equipped with a high dump system to dump loads into a standard dumpster for transportation or storage. The JETVAC is designed to be practical, economical, durable and powerful.

Pictured to the right, USJ President and founder (Nick Woodhead) with the owner of Gordon Plumbing (Jerry Gordon) and his new JETVAC unit.



New USJ California Office: Doubling Our Efforts from Sally Woodhead

2016 was a huge year for US Jetting California. We got settled in Santa Fe Springs in the middle of 2015, but in 2016 we really got established. Santa Fe Springs turned out to be a great location for us due to the huge customer base in the surrounding area. For me personally this has been the hardest year to date in my working career. Having lived in Georgia my entire life, California was going to be a different but rewarding challenge. Let's just say I have a new appreciation for those out there who have started a business from scratch. Luckily for me I had to support of the Georgia office.





Pictured above, USJ teamed up with Toys for Tots and local canned food drives and ran promotions that benefited customers as well as the less fortunate.

been such a blessing. Having never set up an office before I never knew the struggle of working on machines with only 1 tech. While it was a great experience for me to be more hands on with our equipment adding Eli became a must. Over the next year or so I hope to add more office staff to the team so we can provide all of our customers with top notch customer service. Thank you to all of our customers out here on the west coast who have been so welcoming to us. If I haven't had a chance to chat with you yet, I look forward to working with you in the near future.

-Sally Woodhead

TECH DAYS: Be the Better Jetter

"Thank you to everyone that made it out to another one of our TECH DAYS! We were happy to have Perma-Liner, Hatz, Ridgid and Alpine give presentations as well. Stay tuned to find out when the next one will be. It really is a great chance for your team to learn everything they need to know about this industry. We'll see you all at the next one!" -Sally Woodhead



RRFA FUN RUNS: Boys and Girls Club

"2016 was another successful year at the RRFA show. This year it was held in Palm Springs, CA. It is always fun catching up with the franchise members and other vendors that we have built relationships with over the years. For the 2016 Fun Run we sponsored the Boys and Girls Club of Palm Springs. The kids were just adorable. When trying to decide on charities each year I always ask the charity to participate with us on the day



of the Fun Run. This year was extra special because we had several kids show up. Many of the kids partnered up with a franchise member and they ran or walked together. Each year we give out medals for 1st and 2nd place men's & women's finishers and most the kids left with medals around their necks. Seeing the smiles on their faces makes this mission well worth it. This year we were able to raise \$2,000.00 for the Boy and Girls Club of Palm Springs. In 2017 we are onto our next RRFA convention location. This year we are going to New Orleans, LA so it should be another exciting trip and rewarding experience for each of us and the charity that we choose. I look forward to seeing all the RRFA members there!"

-Sally Woodhead



INNOVATION: BioControl, Chile

This narrow track, 4025 with galvanized trailer and multiple reels is for BioControl in Chile. This will be their second 4025 unit. Guillermo has plenty of work on his hands. He is doubling his efforts and growing fast.



Consider Guillermo, the owner, a great example to follow. Thinking outside the box, he has become creative with his jetting services. Jetting is not common knowledge and a lot of people don't even know what it is. That being said, jetting is an innovative solution to a lot of customers' applications. The VACPUMP is especially innovative! US Jetting and BioControl have taken that above and beyond to the next level.

Guillermo came to us with a problem and we worked with him to find the solution. Jetters are needed everywhere you look and in some places you wouldn't even think of. For example, when a volcano in Chile erupted it caused major problems for a local salmon farmer spreading ash

and soot into the air which landed in all of the tanks clogging the plumbing and pipes. Guillermo was able to clear all the lines in the plant and then focus on other application on the site

Guillermo and US Jetting worked together to come up with an innovative solution to the acqua-culture problem. Connecting multiple VAC PUMPS powered by 4025 units, they were able to clean and transfer the millions of little rubber filter bits from one container to another. Guillermo has multiple reels on both his units and is also capable of many other applications. The versatility of his two 4025's can handle jetting of various sizes of pipes and lines on the salmon farms as well as other jobs and locations. With two 4025's, a JET-CAM, VAC PUMPS, and HEAVY DUTY DUMP GUNS for surface cleaning and an arsenal of NOZZLES, he's got more work than he knows what to do with. That is a great problem to have!



BioControl fixed the tanks in the salmon farm system and set up a preventative maintenance program for the entire farm to be serviced regularly. This is just one of many examples of how US Jetting's innovation and creativity can help you solve your customer's problems and keep things flowing and growing.

CREATIVE MULTICARE: Growth is Inevitable

Creative Multicare saw a way to provide a convenient and better solution for their customers by offering a one call solution in many emergency situations. Rather than trying to coordinate a plumbing company and a water restoration company they combined the two for a one stop shop. Thus the Creative Plumbing division was born.



Creative now has 16 US Jetting truck mounted units and has expanded to Florida in multiple cities like Orlando, Jacksonville and Tampa. There will need more units to satisfy their amazing growth soon and they have expressed that they definitely are interested in the JETVAC. US Jetting has enjoyed partnering up with Creative over the years. They have become the perfect example of what owning a jetter can do for your business.



VACTOR: New US Jetting Service Locations

Vactor Manufacturing, the industry leader in sewer and catch basin cleaners, and US Jetting are entering into their second year of cooperation to market and distribute trailer and skid-mounted jetters under the Vactor name to municipal customers in North America.

The partnership with US Jetting gives existing US Jetting customers access to the large network of Vactor dealers for after sales service, maintenance and support. While US Jetting still retains the rights to sell directly to contractors and other customers the additional service centers are a plus for everyone. Current US Jetting customers in the United States and Canada will gain access to the expansive service and support from Vactor's dealer network in North America. This partnership allows Vactor Manufacturing to further extend its product offerings in North America and provide its municipal customers and dealers with more options to meet their sewer cleaning needs.



Pictured above, two Ramjet® units ready for delivery to Vactor.



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